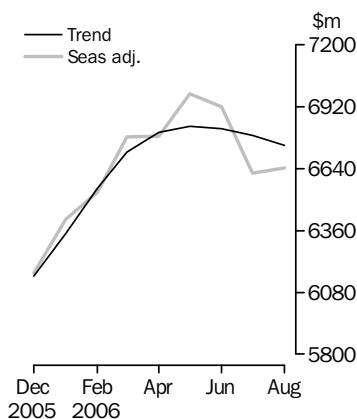


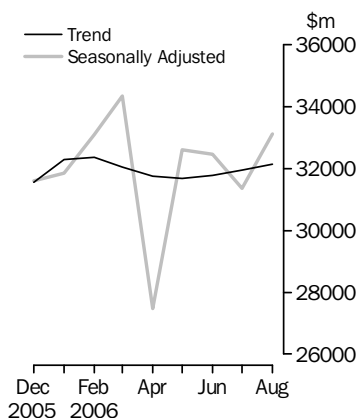
# LENDING FINANCE. AUSTRALIA

EMBARGO: 11.30AM (CANBERRA TIME) FRI 13 OCT 2006

## Personal finance



## Commercial finance



## INQUIRIES

For further information about these and related statistics, contact the National Information and Referral Service on 1300 135 070 or Michael Abbondante on Canberra (02) 6252 6707.

## KEY FIGURES

	Jul 2006 \$m	Aug 2006 \$m	Jul 2006 to Aug 2006 % change
<b>TREND ESTIMATES</b>			
Housing finance for owner occupation	14 049	14 143	0.7
Personal finance	6 790	6 745	-0.7
Commercial finance	31 951	32 136	0.6
Lease finance	521	521	0.0
<b>SEASONALLY ADJUSTED ESTIMATES</b>			
Housing finance for owner occupation	14 140	13 956	-1.3
Personal finance	6 618	6 643	0.4
Commercial finance	31 367	33 115	5.6
Lease finance	513	503	-1.9

## KEY POINTS

### HOUSING FINANCE FOR OWNER OCCUPATION

AUGUST 2006 COMPARED WITH JULY 2006:

- The total value of owner-occupied housing commitments excluding alterations and additions decreased by 1.3% (seasonally adjusted), while the trend series rose 0.7%.

### PERSONAL FINANCE

AUGUST 2006 COMPARED WITH JULY 2006:

- The seasonally adjusted series for the value of total personal finance commitments rose by 0.4%. This increase was due to increases in fixed lending commitments (up 0.8%), while revolving credit commitments remained virtually unchanged.
- The trend series for the value of total personal finance fell 0.7% due to a decrease in revolving credit commitments (down 1.9%), partially offset by an increase in fixed lending commitments (up 0.9%).

### COMMERCIAL FINANCE

AUGUST 2006 COMPARED WITH JULY 2006:

- The seasonally adjusted series for the value of total commercial finance commitments rose by 5.6%. This increase was due to an increase in fixed lending commitments (up 11.8%) more than offsetting a decrease in revolving credit commitments (down 6.9%).
- The trend series for the value of total commercial finance commitments rose by 0.6%. Increases were recorded for both fixed lending commitments (up 0.7%) and revolving credit commitments (up 0.3%).

### LEASE FINANCE

AUGUST 2006 COMPARED WITH JULY 2006:

- Lease finance commitments (seasonally adjusted) decreased by 1.9%. The lease finance trend series remained virtually unchanged.

# NOTES

## FORTHCOMING ISSUES

ISSUE	RELEASE DATE
September 2006	13 November 2006
October 2006	12 December 2006
November 2006	17 January 2007
December 2006	13 February 2007
January 2007	14 March 2007
February 2007	13 April 2007



## CHANGES IN THIS ISSUE

Changes in the format of the Time Series Spreadsheets associated with this publication have been implemented in this edition (August 2006). For information on these changes refer to the Information paper: *Changes to Time Series Spreadsheets associated with the publication Lending Finance, Australia* (Cat No. 5671.0.55.001) released on the ABS web site on 11 September 2006.



## ABBREVIATIONS

- \$m million dollars
- ABS Australian Bureau of Statistics
- n.e.c. not elsewhere classified
- RBA Reserve Bank of Australia

Dennis Trewin  
Australian Statistician

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## TIME SERIES DATA

### TIME SERIES SPREADSHEETS

Data available free on the ABS web site <<http://www.abs.gov.au>> include:

- longer time series of tables in this publication, and
- the following tables:
  - C1a. Commercial finance commitments (original, seasonally adjusted, trend)
  - C1b. Commercial finance commitments, fixed loans and revolving credit
  - C1c. Commercial finance commitments, fixed loans and revolving credit by lender
  - C1d. Commercial finance commitments, fixed loans by industry
  - C1e. Commercial finance commitments, revolving credit by industry
  - C2 to C9. Commercial finance commitments, fixed loans and revolving credit by state and territory
  - L1a. Lease finance commitments, summary (original, seasonally adjusted, trend)
  - L1b. Lease finance commitments by purpose
  - L1c. Lease finance commitments by purpose and lender
  - L1d. Lease finance commitments by industry
  - L2 to L9. Lease finance commitments by purpose and state and territory
  - OL1b. Operating lease finance commitments by purpose
  - OL1c. Operating lease finance commitments by lender
  - OL1d. Operating lease finance commitments by industry
  - OL2 to OL9. Operating lease finance commitments by purpose and state and territory
  - P1a. Personal finance commitments, summary (original, seasonally adjusted, trend)
  - P1b. Personal finance commitments, fixed loans and revolving credit
  - P1c. Personal finance commitments, fixed loans and revolving credit by lender
  - P2 to P9. Personal finance commitments, fixed loans and revolving credit by state and territory
  - 13 Lending Finance Seasonal Factors, By Purpose and Lender: Australia, January 1985 to August 2007.

## SUMMARY OF FINDINGS

### HOUSING FINANCE FOR OWNER OCCUPATION

The total value of owner-occupied housing commitments excluding alterations and additions decreased by 1.3% (seasonally adjusted), while the trend series rose 0.7%.

For further information, please refer to Housing Finance, Australia (cat. no. 5609.0).

### PERSONAL FINANCE

In seasonally adjusted terms, the value of total personal finance commitments rose by 0.4% in August 2006 compared with July 2006. This rise was due to an increase in fixed lending commitments (up 0.8%) while revolving credit commitments remained virtually unchanged.

In trend terms, the value of total personal finance fell 0.7% in August 2006. The trend series for revolving credit commitments fell 1.9%, more than offsetting an increase in fixed lending commitments (up 0.9%).

In original terms, fixed lending commitments increased by \$290m (up 10.1%) in August 2006 compared with July 2006. Movements contributing to this increase were:

- Refinancing, up \$88m (12.6%), compared with an average July to August decrease of 0.5% over the previous three years.
- Total motor vehicles, up \$81m (10.8%) compared with an average July to August increase of 1.9% over the previous three years.

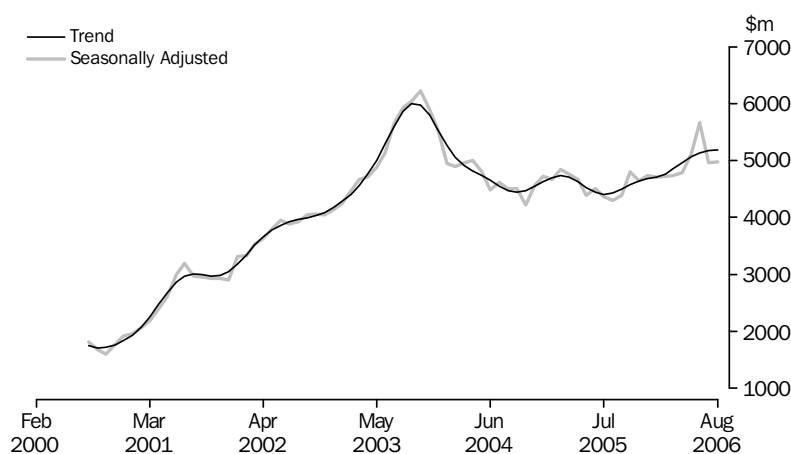
### COMMERCIAL FINANCE

The seasonally adjusted series for the value of total commercial finance commitments rose by 5.6% in August 2006. An increase was recorded for fixed lending commitments (up 11.8%), while revolving credit commitments fell (down 6.9%).

The trend series for commercial finance commitments increased 0.6% in August 2006. The increase was due to increases in both fixed lending commitments (up 0.7%), and revolving credit commitments (up 0.3%).

The value of purchases of dwellings by individuals for rent or resale (seasonally adjusted) rose by 0.4% in August 2006, after a decrease of 12.5% in July 2006. The trend series rose 0.3% in August 2006.

### PURCHASE OF DWELLINGS BY INDIVIDUALS FOR RENT OR RESALE



### LEASE FINANCE

The value of lease finance commitments (seasonally adjusted) decreased by 1.9%. The trend series for lease finance commitments remained virtually unchanged.

**FINANCE COMMITMENTS, Summary**

Month	SECURED HOUSING(a)		PERSONAL(b)			COMMERCIAL			LEASE
	Construction and purchase of dwellings(c)	Alterations and additions	Fixed loans(c)	Revolving credit(d)	Total	Fixed loans(c)	Revolving credit(d)	Total	Total
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
<b>ORIGINAL</b>									
<b>2005</b>									
August	12 808	452	2 725	3 578	6 303	16 361	9 402	25 763	554
September	12 939	462	2 687	3 374	6 061	17 459	9 063	26 523	582
October	12 249	444	2 521	3 026	5 547	17 480	9 647	27 126	501
November	13 793	480	2 798	3 390	6 188	22 405	10 359	32 764	515
December	12 784	437	2 747	3 414	6 161	23 527	13 744	37 271	613
<b>2006</b>									
January	10 236	366	2 488	2 942	5 429	15 488	7 675	23 163	639
February	11 927	432	2 723	3 162	5 884	17 660	10 087	27 747	473
March	14 581	539	3 112	4 237	7 349	24 971	10 869	35 840	605
April	11 803	415	2 359	3 690	6 049	16 231	6 821	23 052	430
May	15 601	548	3 309	4 291	7 601	25 554	8 944	34 497	634
June	14 549	516	3 435	4 313	7 748	27 897	13 774	41 671	750
July	14 088	475	2 885	3 707	6 591	21 385	10 396	31 781	521
August	14 937	501	3 175	3 811	6 986	24 863	10 864	35 727	518
<b>SEASONALLY ADJUSTED</b>									
<b>2005</b>									
August	11 994	453	2 620	3 408	6 028	15 324	8 934	24 258	544
September	12 478	456	2 618	3 344	5 962	17 298	9 248	26 546	553
October	12 576	444	2 642	3 185	5 826	17 802	10 230	28 032	536
November	12 749	441	2 669	3 188	5 857	22 603	9 785	32 388	539
December	12 902	458	2 782	3 384	6 166	20 931	10 658	31 589	563
<b>2006</b>									
January	12 774	453	2 789	3 621	6 410	21 292	10 551	31 843	802
February	13 077	448	2 861	3 672	6 533	21 539	11 542	33 081	558
March	13 179	462	2 817	3 964	6 781	23 585	10 760	34 345	557
April	13 428	474	2 787	3 999	6 786	19 742	7 726	27 468	537
May	13 887	493	3 012	3 965	6 977	22 548	10 046	32 594	593
June	13 998	487	3 143	3 776	6 919	21 937	10 512	32 449	549
July	14 140	499	3 008	3 610	6 618	20 950	10 417	31 367	513
August	13 956	502	3 033	3 610	6 643	23 412	9 703	33 115	503
<b>TREND</b>									
<b>2005</b>									
August	12 086	461	2 598	3 334	5 931	17 061	9 279	26 340	526
September	12 313	454	2 617	3 306	5 922	17 783	9 500	27 283	539
October	12 526	449	2 655	3 289	5 944	18 861	9 836	28 696	562
November	12 690	446	2 699	3 319	6 018	20 056	10 202	30 258	587
December	12 815	447	2 738	3 415	6 153	21 045	10 517	31 562	605
<b>2006</b>									
January	12 933	451	2 775	3 569	6 344	21 692	10 584	32 276	614
February	13 082	457	2 815	3 734	6 549	21 925	10 438	32 362	612
March	13 279	465	2 861	3 852	6 713	21 846	10 205	32 050	597
April	13 503	474	2 910	3 893	6 803	21 748	10 000	31 748	574
May	13 719	482	2 960	3 869	6 829	21 783	9 884	31 667	553
June	13 903	490	3 008	3 812	6 820	21 890	9 871	31 761	536
July	14 049	497	3 047	3 743	6 790	22 037	9 913	31 951	521
August	14 143	503	3 074	3 671	6 745	22 197	9 939	32 136	521

(a) For owner occupation.

(d) New and increased credit limits during the month. Includes credit cards.

(b) Includes unsecured housing finance for owner occupation.

(c) Includes refinancing.

**HOUSING AND PERSONAL FINANCE COMMITMENTS, By Lender: Original**

Month	HOUSING FINANCE(a)					PERSONAL FINANCE(b)				
	Banks	Permanent building societies	Wholesale lenders n.e.c.	Other lenders	Total	Banks	Credit co-operatives	Finance companies	Other lenders	Total
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
<b>2005</b>										
August	9 975	303	1 921	609	12 808	5 073	253	306	671	6 303
September	10 113	291	1 903	633	12 939	4 681	265	275	839	6 061
October	9 646	292	1 709	602	12 249	4 340	243	268	696	5 547
November	10 962	324	1 874	634	13 793	4 944	270	291	682	6 188
December	10 239	269	1 660	615	12 784	4 756	273	274	857	6 161
<b>2006</b>										
January	8 212	259	1 252	514	10 236	4 050	234	271	874	5 429
February	9 399	320	1 552	655	11 927	4 702	242	277	664	5 884
March	11 404	409	1 958	809	14 581	6 124	291	283	652	7 349
April	9 341	277	1 520	665	11 803	4 804	240	212	794	6 049
May	12 377	413	2 063	748	15 601	6 216	278	274	832	7 601
June	11 619	344	1 900	686	14 549	6 325	260	281	882	7 748
July	11 285	333	1 777	693	14 088	5 285	233	252	822	6 591
August	11 783	412	1 996	746	14 937	5 708	248	270	760	6 986

(a) Secured finance for owner occupation. Excludes alterations and additions. (b) Includes unsecured housing finance for owner occupation.

COMMERCIAL AND LEASE FINANCE COMMITMENTS, By Lender: **Original**

Month	COMMERCIAL FINANCE					LEASE FINANCE				
	Banks	Money market corporations	Finance companies	Other lenders	Total	Banks	General financiers	Finance companies	Other lessors	Total
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
<b>2005</b>										
August	np	755	390	np	25 763	197	148	109	101	554
September	np	360	419	np	26 523	215	161	100	106	582
October	22 944	np	374	np	27 126	184	132	94	90	501
November	27 999	560	400	3 805	32 764	202	118	np	np	515
December	32 192	713	415	3 952	37 271	224	156	102	131	613
<b>2006</b>										
January	19 409	926	263	2 565	23 163	161	321	74	84	639
February	np	np	432	np	27 747	166	124	81	102	473
March	31 227	np	471	np	35 840	209	172	109	116	605
April	20 329	np	323	np	23 052	135	112	90	92	430
May	np	np	407	np	34 497	205	191	115	123	634
June	np	np	432	np	41 671	316	158	139	137	750
July	27 840	np	347	np	31 781	154	163	86	117	521
August	31 412	np	403	np	35 727	173	132	99	115	518

np not available for publication but included in totals where applicable, unless otherwise indicated



# 4

## PERSONAL FINANCE COMMITMENTS, By Purpose (Fixed Loans): Original

<i>Month</i>	<i>New motor cars and station wagons</i>	<i>Used motor cars and station wagons</i>	<i>Total motor vehicles(a)</i>	<i>Individual residential blocks of land</i>	<i>Unsecured finance for owner occupation(b)</i>	<i>Debt consolidation</i>	<i>Refinancing</i>	<i>Other(c)</i>	<i>Total</i>
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
<b>2005</b>									
August	318	521	906	370	34	267	491	658	<b>2 725</b>
September	301	472	839	365	35	281	488	678	<b>2 687</b>
October	277	417	760	352	31	274	482	623	<b>2 521</b>
November	310	433	822	390	42	311	548	685	<b>2 798</b>
December	291	388	749	366	37	276	594	724	<b>2 747</b>
<b>2006</b>									
January	293	417	777	305	33	268	527	578	<b>2 488</b>
February	288	419	781	363	40	284	592	662	<b>2 723</b>
March	304	456	840	428	46	331	710	757	<b>3 112</b>
April	224	351	635	341	31	253	517	581	<b>2 359</b>
May	312	441	830	444	44	369	808	814	<b>3 309</b>
June	326	431	828	451	39	348	959	810	<b>3 435</b>
July	283	403	751	373	35	315	697	712	<b>2 885</b>
August	311	444	832	411	39	360	785	749	<b>3 175</b>

(a) Includes motorcycles and other motor vehicles.

(b) Includes alterations and additions.

(c) Includes boats, caravans and trailers, household goods, travel and holidays and other purposes.

PERSONAL FINANCE COMMITMENTS, Revolving Credit Stocks and Flows: **Original**

<i>Month</i>	NEW AND INCREASED CREDIT LIMITS			CANCELLATIONS AND REDUCTIONS	CREDIT AT END OF MONTH	
	<i>Secured</i>	<i>Unsecured</i>	<b>Total</b>	<i>Total</i>	<i>Total limits(a)</i>	<i>Credit used</i>
	\$m	\$m	\$m	\$m	\$m	\$m
<b>2005</b>						
August	1 778	1 800	<b>3 578</b>	2 034	209 455	100 942
September	1 677	1 697	<b>3 374</b>	1 555	211 187	101 449
October	1 487	1 539	<b>3 026</b>	1 433	212 766	102 244
November	1 610	1 780	<b>3 390</b>	1 743	214 518	103 410
December	1 636	1 778	<b>3 414</b>	1 547	213 337	101 759
<b>2006</b>						
January	1 266	1 676	<b>2 942</b>	1 383	214 911	101 910
February	1 434	1 727	<b>3 162</b>	1 621	216 464	103 361
March	1 865	2 372	<b>4 237</b>	2 286	218 444	104 133
April	1 475	2 215	<b>3 690</b>	1 512	220 664	104 741
May	2 039	2 253	<b>4 291</b>	2 541	222 485	105 936
June	2 372	1 941	<b>4 313</b>	1 907	224 951	107 342
July	1 928	1 778	<b>3 707</b>	2 018	226 595	107 089
August	1 948	1 863	<b>3 811</b>	1 760	228 653	107 156

(a) This figure sometimes reflects a rebasing of the data by one or more lenders without adjustment to earlier periods' commitments or cancellations.

## 6

COMMERCIAL FINANCE COMMITMENTS, By Purpose (Fixed Loans): **Original**

Month	Construction finance	Purchase of real property	Wholesale finance	Purchase of plant and equipment	Refinancing	Other	Total	Commitments not drawn at end of month
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
<b>2005</b>								
August	1 395	7 761	np	1 168	1 360	np	<b>16 361</b>	36 858
September	1 513	6 391	777	1 243	1 293	6 243	<b>17 459</b>	37 296
October	1 198	6 412	1 055	1 370	1 124	6 321	<b>17 480</b>	36 007
November	1 169	7 006	1 034	1 213	1 851	10 132	<b>22 405</b>	35 318
December	2 647	6 632	685	1 866	2 025	9 672	<b>23 527</b>	37 989
<b>2006</b>								
January	883	5 351	837	1 346	2 479	4 592	<b>15 488</b>	38 210
February	1 438	5 515	690	2 223	859	6 935	<b>17 660</b>	38 732
March	1 508	7 238	832	1 537	1 500	12 355	<b>24 971</b>	43 668
April	903	5 511	579	1 469	1 127	6 641	<b>16 231</b>	43 593
May	1 689	8 037	856	1 892	1 564	11 516	<b>25 554</b>	46 147
June	1 728	9 527	778	2 058	4 424	9 382	<b>27 897</b>	42 853
July	1 141	6 641	758	1 660	2 181	9 004	<b>21 385</b>	42 060
August	1 758	7 214	901	1 815	1 670	11 505	<b>24 863</b>	48 103

np not available for publication but included in totals where applicable, unless otherwise indicated

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LEASE AND COMMERCIAL FINANCE COMMITMENTS, Stocks and Flows: **Original**

Month	LEASE FINANCE		COMMERCIAL REVOLVING CREDIT			
	Total commitments	Commitments not drawn at end of month	New and increased credit limits	Cancellations and reductions	Total credit limits at end of month(a)	Credit used at end of month
	\$m	\$m	\$m	\$m	\$m	\$m
<b>2005</b>						
August	554	626	9 402	7 773	269 242	137 769
September	582	680	9 063	7 034	271 237	139 488
October	501	np	9 647	12 121	268 783	138 374
November	515	644	10 359	5 865	273 319	143 367
December	613	608	13 744	6 882	281 053	145 295
<b>2006</b>						
January	639	643	7 675	6 860	281 778	147 265
February	473	653	10 087	5 572	286 256	153 350
March	605	674	10 869	6 548	290 693	155 060
April	430	673	6 821	5 473	291 895	158 185
May	634	692	8 944	7 266	293 521	159 789
June	750	505	13 774	9 030	298 243	160 957
July	521	499	10 396	9 187	299 203	161 455
August	518	518	10 864	7 150	302 868	165 000

np not available for publication but included in totals where applicable, unless otherwise indicated

(a) This figure sometimes reflects a rebasing of the data by one or more lenders without adjustment to earlier periods' commitments or cancellations.

## FINANCE COMMITMENTS, For Housing (Owner Occupation and Commercial)

Month	OWNER OCCUPATION (SECURED FINANCE)				OWNER OCCUPATION (UNSECURED FINANCE)	COMMERCIAL FINANCE(a)			ALL HOUSING FINANCE
	Construction of dwellings	Purchase of new dwellings	Purchase of established dwellings	Alterations and additions	Total(b)	Construction of dwellings for rent or resale	Purchase of dwellings by individuals for rent or resale	Purchase of dwellings by others for rent or resale	Total
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
ORIGINAL									
2005									
August	1 076	589	11 143	452	34	546	4 601	408	18 849
September	1 016	598	11 326	462	35	593	4 544	416	18 990
October	931	592	10 727	444	31	593	4 645	408	18 371
November	997	649	12 147	480	42	453	4 989	388	20 146
December	954	671	11 159	437	37	808	4 670	457	19 193
2006									
January	800	494	8 943	366	33	366	3 711	356	15 067
February	913	639	10 375	432	40	611	4 188	390	17 588
March	1 081	775	12 725	539	46	898	5 249	459	21 772
April	855	651	10 297	415	31	469	4 228	429	17 375
May	1 161	860	13 580	548	44	503	5 855	518	23 068
June	1 157	767	12 624	516	39	498	6 273	612	22 487
July	1 142	726	12 220	475	35	643	4 825	439	20 505
August	1 256	748	12 933	501	39	500	5 184	454	21 616
SEASONALLY ADJUSTED									
2005									
August	961	575	10 458	452	33	523	4 302	392	17 695
September	972	588	10 918	457	36	610	4 391	432	18 404
October	951	631	10 995	443	34	538	4 804	434	18 830
November	959	620	11 171	441	36	498	4 643	339	18 705
December	983	626	11 293	459	36	699	4 732	414	19 243
2006									
January	1 042	621	11 110	452	39	567	4 716	441	18 990
February	1 038	680	11 359	448	41	677	4 727	480	19 450
March	1 024	698	11 457	461	40	779	4 741	476	19 675
April	974	726	11 728	473	36	542	4 787	499	19 764
May	1 020	760	12 106	494	40	504	5 120	483	20 528
June	1 085	750	12 162	487	39	405	5 668	481	21 078
July	1 074	730	12 336	499	38	594	4 958	430	20 659
August	1 102	718	12 136	502	38	481	4 976	439	20 392
TREND									
2005									
August	954	573	10 558	461	34	569	4 427	421	17 998
September	955	591	10 767	454	34	553	4 494	417	18 265
October	964	606	10 956	449	35	555	4 579	409	18 553
November	979	619	11 092	447	36	580	4 649	407	18 809
December	994	633	11 188	447	37	616	4 683	416	19 015
2006									
January	1 006	650	11 277	451	38	643	4 712	436	19 213
February	1 013	674	11 395	457	39	647	4 764	460	19 448
March	1 019	699	11 561	465	39	628	4 849	477	19 737
April	1 027	720	11 756	473	39	592	4 960	484	20 050
May	1 037	734	11 947	482	39	550	5 062	479	20 331
June	1 053	741	12 109	490	38	516	5 136	469	20 553
July	1 070	743	12 236	498	38	493	5 177	458	20 713
August	1 087	740	12 315	503	38	470	5 190	446	20 790

(a) Excludes revolving credit.

(b) Includes alterations and additions.

FINANCE COMMITMENTS, For Motor Vehicles: **Original**

Month	PERSONAL FINANCE(a)					COMMERCIAL	LEASE	ALL VEHICLE
	New motor cars and station wagons	Used motor cars and station wagons	Motorcycles	Other motor vehicles	Total	FINANCE (a)	FINANCE	FINANCE
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
<b>2005</b>								
August	318	521	29	38	906	690	278	<b>1 874</b>
September	301	472	29	37	839	711	267	<b>1 818</b>
October	277	417	31	34	760	615	239	<b>1 613</b>
November	310	433	40	38	822	649	260	<b>1 730</b>
December	291	388	37	34	749	655	286	<b>1 690</b>
<b>2006</b>								
January	293	417	34	34	777	506	202	<b>1 486</b>
February	288	419	37	37	781	623	221	<b>1 625</b>
March	304	456	41	39	840	754	277	<b>1 872</b>
April	224	351	30	30	635	525	217	<b>1 377</b>
May	312	441	38	40	830	707	287	<b>1 824</b>
June	326	431	35	36	828	765	305	<b>1 897</b>
July	283	403	19	46	751	622	252	<b>1 626</b>
August	311	444	24	52	832	658	251	<b>1 741</b>

(a) Excludes revolving credit.

LEASE FINANCE COMMITMENTS, For Motor Vehicles: **Original**

Month	MOTOR CARS AND STATION WAGONS		LIGHT TRUCKS		HEAVY TRUCKS		OTHER MOTOR VEHICLES	ALL VEHICLES
	<i>New</i>	<i>Used</i>	<i>New</i>	<i>Used</i>	<i>New</i>	<i>Used</i>	<i>Total</i>	<i>Total</i>
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
<b>2005</b>								
August	182	44	14	11	11	4	11	<b>278</b>
September	179	39	12	9	13	5	9	<b>267</b>
October	154	39	10	7	19	4	6	<b>239</b>
November	168	38	12	8	17	4	12	<b>260</b>
December	197	42	14	11	11	6	5	<b>286</b>
<b>2006</b>								
January	135	33	8	6	11	4	5	<b>202</b>
February	139	38	13	7	11	4	9	<b>221</b>
March	185	45	14	8	15	4	7	<b>277</b>
April	137	38	11	3	21	2	5	<b>217</b>
May	176	55	17	5	24	4	6	<b>287</b>
June	189	52	19	7	22	8	8	<b>305</b>
July	165	47	15	5	12	2	6	<b>252</b>
August	164	46	16	5	9	3	7	<b>251</b>

COMMERCIAL AND LEASE FINANCE COMMITMENTS, For Plant and Equipment: **Original**

Month	COMMERCIAL FINANCE(a)			LEASE FINANCE	ALL PLANT AND EQUIPMENT FINANCE
	Transport equipment(b)	Other plant and equipment	Total	Total	Total
	\$m	\$m	\$m	\$m	\$m
<b>2005</b>					
August	83	395	478	276	<b>755</b>
September	136	396	532	315	<b>847</b>
October	73	682	756	262	<b>1 018</b>
November	79	485	564	255	<b>819</b>
December	253	959	1 211	327	<b>1 538</b>
<b>2006</b>					
January	152	688	840	437	<b>1 277</b>
February	72	1 528	1 600	252	<b>1 852</b>
March	161	622	783	328	<b>1 110</b>
April	94	850	944	213	<b>1 157</b>
May	87	1 098	1 185	346	<b>1 531</b>
June	99	1 194	1 293	446	<b>1 739</b>
July	66	972	1 038	268	<b>1 306</b>
August	86	1 071	1 157	267	<b>1 424</b>

(a) Excludes revolving credit.

(b) Excludes motor vehicles (see tables 9 and 10).

LEASE FINANCE COMMITMENTS, For Plant and Equipment: **Original**

Month	Transport equipment (a)	Construction and earthmoving equipment	Agricultural machinery and equipment	Manufacturing equipment	Electronic data processing equipment	Office machines	Shop and office furniture, fittings and equipment	Other goods	Total
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
<b>2005</b>									
August	6	38	9	25	73	53	23	49	<b>276</b>
September	6	42	12	30	79	69	27	50	<b>315</b>
October	6	19	14	18	74	55	26	48	<b>262</b>
November	10	35	16	27	49	56	21	42	<b>255</b>
December	11	50	14	21	71	76	27	57	<b>327</b>
<b>2006</b>									
January	19	33	10	20	249	51	16	38	<b>437</b>
February	17	38	14	12	63	46	21	41	<b>252</b>
March	10	68	13	17	85	60	23	53	<b>328</b>
April	12	24	10	10	55	46	12	43	<b>213</b>
May	22	38	22	62	80	54	18	51	<b>346</b>
June	23	44	26	17	102	120	34	80	<b>446</b>
July	11	28	7	14	91	58	14	44	<b>268</b>
August	10	32	14	10	71	55	22	51	<b>267</b>

(a) Excludes motor vehicles (see tables 9 and 10).



## EXPLANATORY NOTES

### INTRODUCTION

- 1** This publication presents statistics of finance commitments made by significant lenders for the purposes of secured housing finance for owner occupation, other personal finance, commercial finance and lease finance.
- 2** *Secured housing finance for owner occupation* is secured finance to individuals for the purchase or construction of dwellings for owner occupation, and for alterations and additions to existing owner occupied dwellings. Refinancing involving a change of lender is also included, while refinancing with the same lender is excluded from all estimates.
- 3** *Personal finance*, other than secured housing finance for owner occupation, is finance provided to individuals for their personal, non-business, use. Both fixed loans and revolving credit finance are included.
- 4** *Commercial finance* is finance provided to individuals and corporations for business or investment purposes, including for the construction or purchase of dwellings for rental or resale. Fixed loans, revolving credit and commercial hire purchase are included.
- 5** *Lease finance* includes finance and leverage leases. Operating lease finance statistics are provided as spreadsheets on AusStats.

### SCOPE

- 6** Finance commitments made by the following types of lenders are included:
  - Banks
  - Permanent building societies
  - Credit unions/cooperative credit societies
  - Life or general insurance companies
  - General government enterprises
  - Superannuation funds
  - Securitised mortgage assets (wholesale lenders) which provide funds to borrowers through a retail intermediary (e.g. mortgage originators)
  - Other Registered Financial Corporations. (RFCs).

### COVERAGE

- 7** The statistics cover all bank commitments, and all commitments for secured housing finance for owner occupation made by permanent building societies. Of the remaining commitments, the largest lenders for each of secured housing finance for owner occupation, other personal finance, commercial finance and lease finance are covered, so that when calculated separately for each of the four broad categories of purpose finance, at least 95% of Australia-wide finance commitments and at least 90% of each state's finance commitments are covered. While many lenders other than banks are not covered, at least 70% coverage is maintained for all published lender types (including the Other Lenders series and Other Lessors series).
- 8** An annual collection is conducted to maintain and update the survey coverage. New lenders are included as their lending for any of the four categories of finance becomes sufficiently large.
- 9** From June 2001, the statistics for:
  - secured housing finance for owner occupation cover all commitments by banks and permanent building societies, and commitments by all other lenders which provided more than \$50m for housing finance in 2000
  - personal finance cover all commitments by banks, and commitments by all other lenders which provided more than \$96m for personal finance in 2000.
- 10** From June 2002, the statistics for:
  - commercial finance cover all commitments by banks, and commitments by all other lenders which provided more than \$484m for commercial finance in 2001
  - lease finance cover all commitments by banks, and commitments by all other lenders which provided funds of more than \$31m for lease finance in 2001.

## EXPLANATORY NOTES *continued*

### COVERAGE *continued*

**11** Additional smaller lenders are also covered where it is necessary to maintain collection coverage (as specified in paragraph 7).

### SOURCES

**12** For banks, credit cooperatives, building societies and RFCs, the statistics in this publication are currently derived from returns submitted to the Australian Prudential Regulation Authority (APRA). The Financial Sector (Collection of Data) Act 2001 facilitates the collection of statistical data from the financial sector, with APRA established as the central point for collection of both prudential and statistical data. In October 2001, APRA implemented new reporting forms for building societies and credit cooperatives. New reporting forms were implemented for banks in March 2002, and for RFCs in March 2003. APRA commenced collecting loan commitments data from banks, credit cooperatives, building societies in July 2002 and from RFCs in March 2003.

**13** Secured housing finance commitments for owner-occupied housing from banks, building societies and credit cooperatives are derived from form ARF 392.0 Housing Finance collected by APRA. Personal finance commitments from these lenders are sourced from the ARF 394.0 Personal Finance. Commercial finance commitments from these lenders are sourced from the ARF 391.0 Commercial Finance and from the ARF 394.0 Personal Finance for fixed loans for personal investment purposes. Lease finance commitments are sourced from the ARF 393.0 Lease Finance.

**14** Finance commitments for RFCs are collected on the RRF 391.0 Commercial Finance (commercial finance commitments), RRF 392.0 Housing Finance (secured housing finance commitments for owner-occupied housing), RRF 393.0 Lease Finance (lease finance commitments) and RRF 394.0 Personal Finance (personal finance commitments and commercial finance commitments).

**15** Electronic versions of the forms and instructions for ADIs are available on the APRA web site at <http://www.apra.gov.au/Statistics/Revised-Authorised-Deposit-taking-Institution-ADI-reporting-requirements.cfm>. For RFCs, these are available at: <http://www.apra.gov.au/rfc/>.

**16** All other institutions, including securitisation vehicles, are collected directly by the ABS.

### REVISIONS

**17** Revisions to previously published statistics are included in the publication as they occur.

**18** Changes in the classification of lenders (e.g. the conversion of a permanent building society to a bank) are reflected in the Lender series from the month of the change. Data for earlier periods for such lenders are not reclassified. Details of the establishment of new banks are published in the Reserve Bank of Australia's monthly *Bulletin* in the section on Technical Notes to Tables.

### SEASONAL ADJUSTMENT

**19** Seasonal adjustment is a means of removing the estimated effects of normal seasonal variation and 'trading day effects'. A 'trading day effect' reflects the varying amounts of activity on different days of the week and the different number of days of the week in any month (i.e. the number of Sundays, Mondays, etc.). This effect may be partly caused by the reporting practices of the lenders. Adjustment is also made for Easter which may affect the March and April estimates differently. Trading day effects are removed from the original estimates prior to the seasonal adjustment process. Seasonal adjustment does not remove the effect of irregular or non-seasonal influences (e.g. a change in interest rates) from the seasonally adjusted series.

## EXPLANATORY NOTES *continued*

### SEASONAL ADJUSTMENT

*continued*

**20** The lending finance series uses a concurrent seasonal adjustment methodology to derive the seasonal adjustment factors. This means that original estimates available at the current reference month are used to estimate seasonal factors for the current and previous months. As a result of this methodology, the seasonally adjusted and trend estimates for earlier periods can be revised each month. However, in most instances, the only noticeable revisions will be to the previous month and the same month a year ago.

### TREND ESTIMATES

**21** Smoothing seasonally adjusted series reduces the impact of the irregular component of the seasonally adjusted series and creates trend estimates. These trend estimates are derived by applying a 13 term Henderson-weighted moving average to all but the last six months of the respective seasonally adjusted series. Trend series are created for the last six months by applying surrogates of the Henderson moving average to the seasonally adjusted series. For further information, refer to *Information Paper: A Guide to Interpreting Time Series—Monitoring Trends: An Overview* (cat. no. 1349.0) or contact the Assistant Director, Time Series Analysis on Canberra (02) 6252 6345 or by email at <timeseries@abs.gov.au>.

**22** While the smoothing technique described in paragraph 21 enables trend estimates to be produced for the latest few months, it does result in revisions to the trend estimates as new data become available. Generally, revisions become smaller over time and, after three months, usually have a negligible impact on the series. Changes in the original data and re-estimation of seasonal factors may also lead to revisions to the trend.

### EFFECTS OF ROUNDING

**23** Where figures have been rounded, discrepancies may occur between sums of the component items and totals. Percentage changes in this publication have been derived from rounded data, and therefore may be slightly different from percentage changes and averages calculated from unrounded data available in time series spreadsheets.

### ABS DATA AVAILABLE ON REQUEST

**24** Estimates for months prior to those shown in this publication and more detailed series are available in spreadsheet format from the Australian Bureau of Statistics (ABS) web site. For more information, contact the ABS National Information and Referral Service on 1300 135 070.

### RELATED PUBLICATIONS

**25** Users may also wish to refer to the following ABS releases:

- *Housing Finance, Australia* (cat. no. 5609.0)
- *Assets and Liabilities of Australian Securitizers* (cat. no. 5232.0.0.55.001)
- *Building Approvals, Australia* (cat. no. 8731.0)
- *Dwelling Unit Commencements, Australia, Preliminary* (cat. no. 8750.0) - issued monthly
- *Private New Capital Expenditure and Expected Expenditure, Australia* (cat. no. 5625.0)
- *Sales of New Motor Vehicles, Australia Electronic Publication* (cat. no. 9314.0).

**26** In addition, the Reserve Bank of Australia (RBA) produces the monthly *Reserve Bank of Australia Bulletin*, the tables of which are available on the RBA web site <<http://www.rba.gov.au>>. The Australian Prudential Regulation Authority (APRA) also publishes a range of finance statistics on its web site <<http://www.apra.gov.au>>.

**27** Current publications produced by the ABS are listed in the *Catalogue of Publications and Products* (cat. no. 1101.0). The *Catalogue* is available from any ABS office or the ABS web site <<http://www.abs.gov.au>>. The ABS also issues a daily Release Advice on the web site which details products to be released in the week ahead.

## GLOSSARY

<b>Agricultural machinery and equipment</b>	Includes tractors, tillage implements, seeding, planting and fertilising equipment, agricultural mowers, harvesters, etc.
<b>Alterations and additions</b>	Comprises all structural and non-structural changes which are integral to the functional and structural design of a dwelling. Examples are garages, carports, pergolas, reroofing, recladding, etc. Alterations and additions do not include swimming pools, ongoing repairs, or maintenance and home improvements which do not involve building work.
<b>Commitment</b>	Is a firm offer of finance. It either has been, or is normally expected to be, accepted. Commitments accepted and cancelled in the same month are included. Commitments to non-residents are excluded.
<b>Construction and earth moving equipment</b>	Includes concrete mixers and pumpers, dozers, graders, mobile cranes, crawler tractors, dumpers, road rollers, earth packers, scarifiers, rippers, etc.
<b>Construction of dwellings</b>	Comprises commitments made to individuals to finance, by way of progress payments, the construction of owner occupied dwellings.
<b>Debt consolidation</b>	For personal finance, comprises commitments whose principle purpose is to consolidate and pay out amounts owing by the borrower to third parties.
<b>Dwelling</b>	Is a single self-contained place of residence such as a detached or semidetached house, a terrace house, a flat, home unit, town house, etc. which includes bathing and cooking facilities.
<b>Electronic data processing equipment</b>	Includes computers, computer peripherals, data entry devices, word processing machines, etc.
<b>Established dwelling</b>	Is a dwelling that has been completed for 12 months or more prior to the lodgement of a loan application, or has been previously occupied.
<b>Finance lease</b>	Refers to the leasing or hiring of tangible assets under an agreement, other than a hire purchase agreement, which substantially transfers from the lessor to the lessee all the risks and benefits incident to ownership of the asset without transferring the legal ownership.
<b>Fixed loans</b>	Generally involve: <ul style="list-style-type: none"><li>■ a commitment for a fixed amount for a fixed period for a specific purpose</li><li>■ a schedule of repayments over a fixed period</li><li>■ repayments which reduce the liability of the borrower but do not act to make further finance available.</li></ul>
<b>Heavy trucks</b>	Comprises all vehicles with a gross combination mass rating in excess of 3.5 tonnes, including prime movers registered without trailers.
<b>Light trucks</b>	Comprises vehicles constructed primarily for the carriage of goods which do not exceed 3.5 tonnes gross vehicle mass such as utilities, panel vans, trucks, cab-chassis, forward control vans and four-wheel drives used to carry goods.
<b>Manufacturing equipment</b>	Includes all plant and equipment used in the manufacture of goods except motor vehicles such as forklifts, work trucks and tractors.
<b>Motor cars and station wagons</b>	Includes cars, station wagons, four-wheel drive and forward control passenger vehicles with up to nine seats (including the driver).
<b>Motorcycles</b>	Includes two and three wheeled motorcycles and mopeds, scooters and motorcycles with side cars.
<b>New dwelling</b>	Is a dwelling that has been completed within 12 months of the lodgement of a loan application, and the borrower will be the first occupant.
<b>Office machines</b>	Includes telephone systems (including PABX equipment), facsimile machines, cash registers, photocopiers, etc.

## GLOSSARY *continued*

<b>Purpose</b>	Of the loan is that specified by the borrower. Where possible multiple purpose loans are split and each component is reported in the appropriate purpose category. Otherwise the whole loan is classified to the major purpose.
<b>Refinancing</b>	For personal and commercial finance, represents a commitment to refinance an existing loan. For secured housing finance, only those loans where the refinancing lender is not the original lender and the security is unchanged are included. The refinancing of a loan to fund a change of residence is treated as a new lending commitment.
<b>Revolving credit</b>	Generally has the following characteristics: <ul style="list-style-type: none"><li>■ a commitment for a credit or borrowing limit is given for a specific period after which the commitment is reviewed</li><li>■ the extent of the borrowing used at any time during the period may be for any amount up to the authorised limit</li><li>■ repayments (other than of charges and interest) made during the period reduce the extent of the borrowing used and thereby increase the amount of unused credit available up to the authorised limit. Examples include credit cards, lines of credit and approved overdrafts.</li></ul>
<b>Secured credit limits</b>	Includes overdrafts, lines of credit, credit cards, etc. backed by a mortgage or other assets owned by the borrower.
<b>Secured housing finance</b>	Comprises all secured commitments to individuals for the construction or purchase of dwellings for owner occupation, regardless of type of security. Commitments for housing that will be occupied by persons other than the owner(s) are excluded.
<b>Total credit limits at end of month</b>	Comprises total approved credit limits available at the end of the reference month. In principle, this can be derived by adding new and increased lending commitments during the month less cancellations and reductions of credit limits during the month to the balance of credit limits at the end of the previous month. In practice, however, revisions and other adjustments (such as the transfer of an existing fixed credit facility) will mean that such a derivation is inexact.
<b>Wholesale finance</b>	Comprises finance for the purchase of goods by retailers and wholesalers.





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